# BC Farmers' Markets

Sponsorship Package 2017

### We build healthy farmers' markets & communities - Join us!

Founded in 2000, the BC Association of Farmers' Markets (BCAFM) represents over 135 individual farmers' markets across BC. We educate, engage and inspire people to create a vibrant farming sector in BC that nourishes and supports our communities and natural environment.

#### BC farmers' markets

- We represent over 135 bustling, grassroots farmers' markets in BC.
- Over 3,000 food focused entrepreneurs and artisans selling at farmers' markets throughout the Province, including over 1,000 small-scale farmers.
- Hundreds of thousands of British Columbians shop regularly at farmers' markets to access local, nutritious, in-season produce and handcrafted goods.
- Farmers' Markets in BC are growing at an astounding rate, with a 147 per cent increase in sales between '06 and '12, delivering \$170 + million total economic benefits.

#### Our reach

The growing popularity of farmers' markets has garnered the attention of influential organizations across BC; we work with <u>Vancity</u>, <u>Healthy Families BC</u>, <u>We Heart Local</u>, the BC Ministry of Agriculture, and more, to build a thriving local food sector.

- A vibrant and growing social media network; we have over 13,500 likes on Facebook,
  4,000 followers on Twitter and 1,100 on Instagram
- Over 150 annual conference attendees
- Over 3,500 families and seniors participating in our Farmers' Market Nutrition
  Coupon Program
- 79 community organizations participating in the Farmers' Market Nutrition Coupon Program
- **16,000 farmers' market directories** distributed to over 160 visitor centres and farmers' markets throughout BC

## BC Farmers' Markets Conference 2017 March 3-5, Inn at the Quay in New Westminster

Our annual conference brings 150+ farmers' market organizers, growers and small-scale food processors together to network and gain new skills. With a vibrant and bustling atmosphere, the conference is an excellent opportunity to connect with BC's farmers' market organizers and vendors – we hope to see you there!



## **Sponsorship Opportunities – Conference + Beyond**

Presenting Sponsor \$3,000	Sustaining Sponsor \$2,000	Harvest Sponsor \$1,000	Cultivator \$500	Seed Sower \$300	Pollinator \$200	Sponsorship Benefits
0						Logo on 2017 BC Farmers' Market Directory (16,000+ distributed to 160 locations)**
0						Presenting Sponsor signage/ banner placement at Conference keynote podium
1 year						Linked logo on BCAFM homepage footer
٥	0					Ad-Hoc personalized activation at Conference (e.g. speaking engagement, product demo) **
0	•					Customized shout out through BCAFM Twitter and Instagram channels
X 2	X 2	1x				Complementary Conference passes*
Full page	½ page	¼ page				Ad in Conference program
0	•	O				Article in BCAFM Newsletter to ~1000 unique farmers' markets contacts**
٥	<b>©</b>	•				Acknowledgement in Conference opening remarks
0	•	O				Logo projected on screen during Conference meals and breaks
0	•	•	<b>©</b>			Linked logo in Conference emails (Dec –March) and BCAFM Newsletter (1 year) to 1000+ contacts
٥	•	•	•			Sponsor signage at Conference
0	<b>©</b>	٥	•			Logo on printed Conference promotional materials (posters and flyers)
٥	•	•	•	•		Conference tradeshow table (Sat. March 4, 2017)***
0	•	0	•	<b>©</b>	٥	Opportunity for flyer placement in ~150 Conference delegate packages
0	•	•	•	•	•	Name listed in Conference program
٥	•	•	•	<b>©</b>	<b>©</b>	Linked logo on Conference page of BCAFM website

<sup>\*</sup> Includes Friday Night Reception, Conference and Awards Banquet on Saturday.

<sup>\*\*</sup> Subject to approval by BCAFM.

<sup>\*\*\*</sup> Sponsorship does not include access to Friday Night Reception or Saturday Night Awards Banquet unless accompanied by Conference Pass. Access to events is available for an extra charge. Please contact us for details.